



TELECOM BILLING PROTECTION & COST GOVERNANCE

Stop hidden telecom overbilling. Protect budgets. Recover waste — every month.

Most enterprises overpay for telecom — not because of fraud, but because telecom billing is **complex, opaque, and constantly changing**. Contracts quietly expire. Services go unused. Billing errors compound. And without continuous validation, overcharges become “normal.” **Bearstone exists to change that.** We help CIOs and CFOs uncover, stop, and prevent telecom overbilling — **without changing carriers or disrupting service.**

The Reality Most Enterprises Miss

- If your organization hasn't reviewed telecom billing at a forensic level in the last 6–12 months, you are almost certainly leaking money.
- Across Bearstone clients, carriers average **~10% billing errors per month** — often hiding in unused services, outdated rates, bundled fees, or inactive locations.
- These errors rarely self-correct.
- They persist until someone is actively watching.

BearGuard® — Always-On Telecom Billing Protection

BearGuard® is Bearstone's proprietary billing governance platform — designed by former enterprise telecom leaders who lived this problem firsthand.

Unlike one-time audits or traditional TEM tools, BearGuard provides **continuous protection.**

BearGuard **enables:**

- Monthly invoice validation against contracts and inventory
- Automated **red / yellow / green** billing analysis
- Detection of unused services, pricing errors, and ghost locations
- End-to-end dispute management handled by Bearstone
- A real-time system of record for telecom assets and spend

The result: **ongoing savings, fewer surprises, and total visibility.**

More Than TEM — A Trusted Advisory Partner

Bearstone is not just an auditing firm — and not just software. We act as an extension of your IT and finance teams, providing:

- Telecom billing governance & dispute execution
- Contract compliance and rate validation
- Inventory accuracy across locations and vendors
- Strategic advisory for WAN, UCaaS, mobility, and lifecycle changes
- Vendor-neutral guidance when optimization or change is required

We do the heavy lifting. You take the credit.

Proven, Measurable Outcomes

- Savings identified in **every engagement**
- Errors often uncovered **in the first billing cycle**
- Millions recovered in credits and avoided overcharges
- No carrier disruption. No internal finger-pointing.

Start With a Simple Self-Assessment

Are You Overpaying for Telecom?

Take Bearstone's **3-Minute Telecom Risk Quiz** to quickly benchmark your exposure and identify where savings may be hiding. **Or download the executive guide:** *The 5 Secret Ways Your Telecom Is Overbilling You — And How to Fix It*

Prefer a Conversation?

Schedule a **20-minute Telecom Expense Assessment** with our team to walk through your results and potential savings.

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